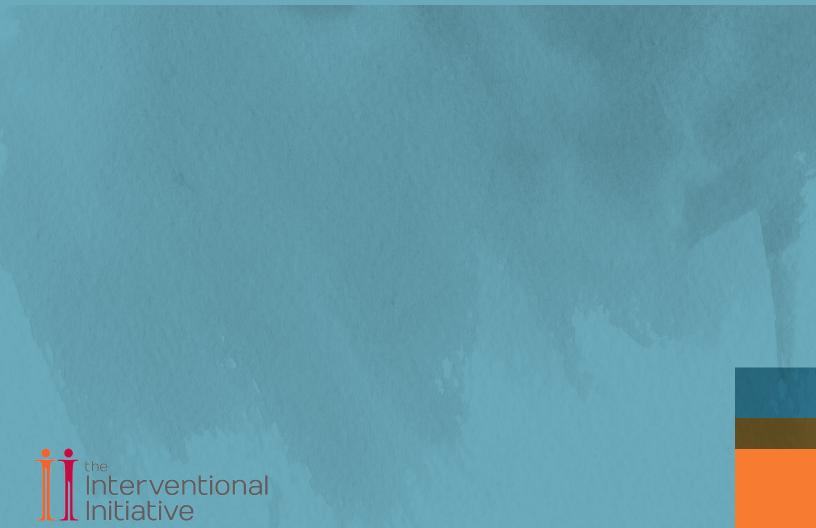


2015 ANNUAL REPORT

Empowering patients

Expanding minds





CONTENTS

Strategic Partners2	A Letter from our CEO2
Financials Statements2	About the Interventional Initiative3
Leadership Team2	Our Mission & Vision4
A Letter from our Board Chair3	Strategic Initiatives6
Contact Information3	Teamwork in Action16

A LETTER FROM OUR CEO

Dear Friends & Colleagues,

In April 2015, the II was founded to address an ongoing issue in the healthcare environment; a significant knowledge deficit about minimally invasive, image-guided procedures (MIIPs) and the specialized doctors who perform them. As an increasing number of healthcare consumers are turning to online resources for medical information, we believe that engaging the public with credible and comprehensible information is vital at this time. The II organized a team of professionals to focus on several core initiatives, designed to elevate the message of the Interventional Initiative and the broader MIIPs community. The initiatives and goals we've set for our organization are nothing short of challenging, yet necessary to reach the millions of people who could benefit from knowledge of MIIPs. Our achievements in 8 short months have set the stage for a direct and lasting dialogue with patients, healthcare administrators, policy makers and media executives about one of the most innovative areas of medicine. We welcome your support and collaboration as we continue this important mission

Most Sincerely,

Susan Jackson, MBA, RT(R)(CV) CEO & Executive Producer

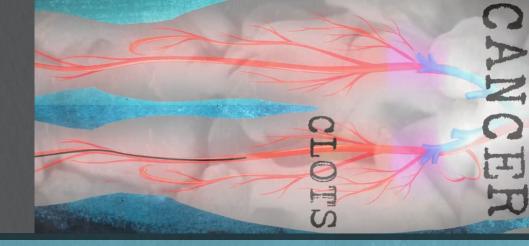






ABOUT





WHAT WE DO

Passion, vision, and purpose are the energy that power our team. We are a group of dedicated physicians, patients, allied health professionals, filmmakers, graphic designers, marketing specialists and journalists that have come together to produce engaging information about minimally invasive, imageguided procedures (MIIPs). We have organized our talent into committees that write content, design marketing campaigns, and produce television and digital platforms.

It all begins with our Written Content Committee who expertly translates complex medical jargon into plain language that can be understood by any patient. Our Media Production Committee then identifies areas where graphics, Podcasts, animations, infographics or narrated videos will be useful in supplementing written information. Next, our website and social media committees deliver the content to target audiences. Our business, fundraising and patient engagement committees work behind the scenes to ensure that our initiatives are funded and that content meets standards for patient privacy, CDC Health Literacy, and excellence as a non-profit.

OUR MISSION AND VISION



OUR MISSION

to educate and engage the public about the life-changing value of minimally invasive, image-guided procedures (MIIPs).

The Interventional Initiative aims to close the health literacy knowledge gap between the public and MIIPs options with a focus on these values:

- Procedures are performed through a pinhole so patients leave with only a band-aid.
- Patients are kept whole and avoid painful alternatives.
- Patients often have less time in the hospital and can return to their normal lives sooner.
- MIIPs typically cost much less than surgical alternatives.



OUR VISION

We believe that people deserve to fully understand their treatment options so they can choose what is best for them and their families. Patients empowered to make informed healthcare decisions have better outcomes. Increased public awareness about MIIPs will lead to

- More informed healthcare choices
- Better access to MIPs
- Better healthcare outcomes
- Overall healthcare cost savings as MIIPs are better utilized
- Greater allocation of healthcare resources to support MIPs
- More funding of research and innovation to advance MIPs



OURSTRATEGICINITIATIVES



Media Production, Online Community Center, Social Media

MEDIA PRODUCTION



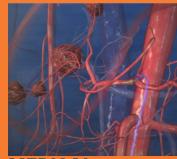
DOCUMENTARY

In September 2015, we Without a Scalpel. Filming were paused in Q4 while we digital presence necessary to support marketing for both



SHORT FORMAT VIDEOS

for more public friendly video 2015, we created various short format videos focusing on patient experiences, specific procedures and the history of MIIPs. We also have created news segments.



MEDICAL ANIMATIONS

While working on the documentary series, we identified a gap in the amount of publicly Moving forward, we will design our own branded animations to illustrate the many diseases treated with MIPs.



INFOGRAPHICS

We have designed and launched two infographics; one that focuses on MIIPs for poor circulation and one that focuses on MIIPs for Women's Health. We will continue to design and share more. In the interim, we infographics from the CDC and

ABOUT THE DOCUMENTARY.

Without a Scalpel is a fascinating glimpse inside the dramatic journeys of regular people transformed by crisis but saved by minimally invasive, image-guided procedures. Each episode of the series focuses on a group of brilliant, specialized doctors performing incredible cutting-edge procedures to treat blood clots, cancer, stroke, aneurysms, blocked blood vessels, infections, infertility and other women's health conditions, pediatric diseases, and trauma... all without a scalpel.

RIGHT:

Dr. Daniel Sze interviewed for Episode 2 of Without a Scalpel.



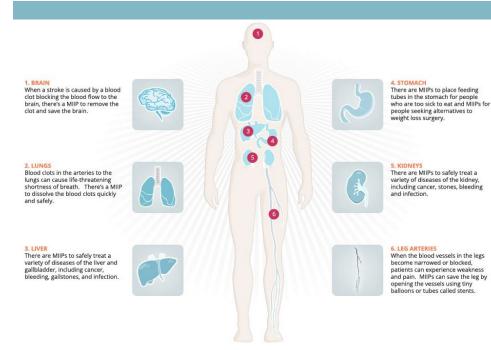
Stanford Hospital & Clinics, Stanford, CA





ONLINE COMMUNITY CENTER

Rich media and other content that is developed by the Interventional Initiative is organized on our mobile responsive website at www.theii.org. In 2015, version 1 was launched with introductory information about MIIPs and the purpose of our organization. We began with a simple phrase, "There are MIIPs for that" to help people understand what diseases and conditions can be treated with MIPs. Our vision includes continued development of an online community center where people not only find comprehensible, credible information about MIIPs but also see it as the "go to" place to engage with each other and with our MIIPs physicians.



Interventional Initiative

2015 Annual Report

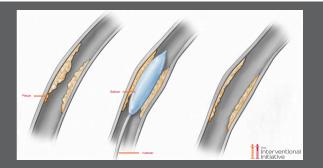
PATIENT VIDEOS

Our online community center includes patient videos that share the amazing stories of people who have had life-changing MIIPs. These courageous patients and their family members share their stories with the hope of helping others learn about treatment options that could improve their outcomes and quality of life. In "Meet Margarita", we share that Margarita has poor circulation in her legs, which threatens her with a foot amputation. Thanks to her amazing physician, Dr. Gregg Alzate, she is still walking on both feet.



Above: a frame capture from the Meet Margarita video. English subtitles translate as Margarita speaks in Spanish.

Left: graphics or animations accompany narrative of patient stories, illustrating how the disease is treated with MIPs through a tiny pinhole.



SOCIAL MEDIA

Vimeo - As our initial SM platform, we launched our first Vimeo asset 1 year ago. Today, the II has 13 videos and animations on our Vimeo site. One of our first trailers, a 5:14 minute video with the subtitle "The Secret World of Interventional Radiology" has been played more than 13.5k times since it was loaded. These are non-promoted organic plays. In 2016, we will strategically promote specific content.

Facebook - the Interventional Initiative page was established in Q2 2015. Our FB feed runs on our website and is a high priority channel for promotion and engagement campaigns in 2016.

LinkedIn - As the premiere professional networking site, we established our LinkedIn company page in Q4 2015 to post general information about the II and spotlight our medical colleagues. Our LinkedIn community is quite diverse and reaches a broad audience in terms of industry, education level and geographic location.

Instagram - Our instagram account was launched in late December 2015 and will be in a community building phase in 2016.

ACTIVEPLATFORMS 2015 HIGHLIGHTS



Twitter - In Q4 2015, we began actively building our Twitter community in preparation for delivering our 2016 content marketing plan. Since the launch, our organic followers have grown to more than 950 and some Tweet content is showing engagement rates of up to 13%. Engagement mostly consists of video plays and traffic to our website, both intended objectives.

Twitter analytics provide demographics of people who are engaging with our content, allowing us to learn more about the gender, location, occupation, interests, mobile footprint, and lifestyle of people who engage with our content. We use these analytics as a feedback loop to inform us about which content has the greatest interest to specific audiences. We then tailor our content development accordingly. For 2016, we have many planned Twitter parties and Tweet chats to interact specifically with audiences that will benefit most from certain types of health information.







Occupation			
Occupation type	% of audience		
Professional/technical	47%		
Homemaker	20%		
Health services	19%		
Self-employed	17%		
White collar worker	16%		
Management	16%		
Retired	9%		
Sales/marketing	9%		
Student	8%		
Tradesman/laborer	7%		



SOCIAL MEDIA ENGAGEMENT

Twitter Party Discussions
The public and the II's MDs







Gucchie23JL

11:44am via Twitter Web Client

@PTPASharon I want to share my knowledge about this with my loved ones #WithoutAScalpel





Social Media Engagement with the II & Medical Community



MESSAGE FROM THE INTERVENTIONAL INITIATIVE FACEBOOK PAGE

"My name is Hunaid Rana, i am president of the Interventional Radiology Interest Group at UTMB in Galveston, Texas. I wanted to let you guys know how great of a job you are doing, we showed the trailer of "without a scalpel" at our very first meeting as an ice breaker to "what is IR" to first year medical students. the 5 minute trailer was an excellent tool for medical student IR education and interested quite a bit of students. Once again, thank you for the hardwork and time you put into this vital resource!"

December 15, 2015



Left: LinkedIn Post



The Interventional Inititative LinkedIn Page has followers from the U.S., Canada, Netherlands, Greece, Brazil, and India. They work in a variety of industries

TEAMWORK IN ACTION

"Even my colleagues in other specialties are intrigued by the procedures we perform. So, how would a patient know that there are progressive, amazing therapies that can relieve their suffering through a 1 cm pinhole?

The II is offering the public a window into the astonishing world of minimally invasive procedures, and it's exciting to be a part of this movement."

—Akhilesh Sista, MD Board Member, Treasurer

WRITTEN CONTENT COMMITTEE

With a strong commitment to improving the readability of MIIPs information for patients, the II's Written Content Committee translates complex medical terms, procedures and disease information into plain language.

Members of this committee are trained in the Center's for Disease Control and Prevention's Health Literacy for Public Health Professionals and have thorough knowledge of the Federal Plain Writing Act. Members of this committee are physicians, allied health professionals and writers.

We also offer this service to physician groups, hospitals and other patient organizations. If your organization is interested the II's Health Media for the Public professional services, please contact us at info@theii.org.



WHY WE CARE

The US. Department of Health and Human Services called a lack of health literacy a "critical problem", and it is not unique to patients.

- Even the most astute primary care providers have little familiarity with the breadth of MIIPs, which limits their ability to inform patients of their MIIPs options.
- Though MIIPs offer cost savings, many hospital administrators and policy makers are unaware of their value and do not promote them at the institutional and systems levels.

COMMITTEES



Written Content Committee



Media Production Committee



Social Media Committee

Isabel Newton, MD, PhD
Steve Chen, MD
Becky Glasgow, MD
Susan Jackson, MBA, RTCV
David LoPresti, MD
Christopher Malone, MD
Kazim Narsinh, MD
Franklin Nwoke, MD
Sven Rose, MD
David LoPresti, MD
David W. Shoemaker, MD
Aaron Smith, MD
Karen Young, RN

Isabel Newton, MD, PhD
Susan Jackson, MBA, RTCV
Elie Balesh, MD
Matt Hawkins, MD
Stephen Johnson, MD
Dave Liu, MD
David LoPresti, MD
Christopher Malone, MD
Don J (DJ) Perry, MD
Sven Rose, MD
Gregory Shaw, MD
Daniel Sze, MD, PhD
Anna West, MD, RTCV
John Whitaker

Susan Jackson, MBA, RTCV Elie Balesh, MD Steve Chen, MD Christopher Malone, MD Aaron Smith, MD Isabel Newton, MD, PhD Franklin Nwoke, MD Don J (DJ) Perry, MD Peder Horner, MD
Elie Balesh, MD
Becky Glasgow, MD
Matt Hawkins, MD
Arun Jagannathan, MD
Susan Jackson, MBA, RTCV
Stephen Johnson, MD
Darren Klass, MD, PhD
Franklin Nwoke, MD



COMMITTEES



Susan Jackson, MBA, RTCV Elie Balesh, MD Matt Hawkins, MD David Heister, MD Stephen Johnson, MD Stephen Kee, MD David LoPresti, MD Christopher Malone, MD Isabel Newton, MD, PhD Richard Saxon, MD Margaret Simor, MSN, BSN Aaron Smith, MD Brooke Spencer, MD Anna West, MD, RTCV



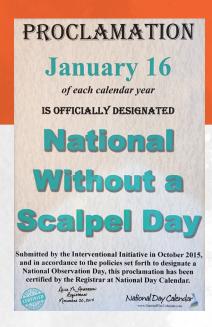
Susan Jackson, MD
Stephen Kee, MD
Christopher Malone, MD
Isabel Newton, MD, PhD
Don J (DJ) Perry, MD
Richard Saxon, MD
David Shoemaker, MD
Margaret Simor, MSN, BSN
Akhilesh Sista, MD
Aaron Smith, MD
Anna West, MD, RTCV



Elie Balesh, MD Jeremy Durack, MD David Heister, MD Don J (DJ) Perry, MD Sven Rose, MD Akhilesh Sista, MD Aaron Smith, MD Karen Young, RN

STRATEGIC PARTNERS

We believe that alliances and synergistic partnerships provide an opportunity to elevate the mission of each organization involved. That's why we began building relationships with organizations who share a common vision for patient education and engagement about MIIPs. Some of the blossoming partnerships we started in 2015 are highlighted on subsequent pages. These include companies that we consider to be an extension of the Interventional Initiative through the services and expertise they provide. Others have collaborated on patient outreach, messaging, campaigns and shared assets. In 2016, we will continue to identify forward-looking professional societies, medical device companies, physician practice groups, and patient advocacy groups who agree that together, our accomplishments are taken to new heights!



Above: In 2015, National Without a Scalpel Day was registered by the Interventional Initiative and is an official National Calendar Day commemorating the day in history when Dr. Charles Dotter performed the first MIIPs. Many of our partners helped promote the inaugural day.

HOW WE WORK TOGETHER

Evolve Media is an award-winning production company with studios in San Francisco and New York. The EM creative team worked with the II on post production of the pilot episode of Without a Scalpel and the Origins video. Evolve Media has pledged to donate 50% of profits from future projects brought to them by the Interventional Initiative.



Website Design Persone Design began working with the Interventional Initiative in December 2015 to build our online community center (version 1). They have provided high quality service and valuable style concepts for the website.



Medical Community **Engagement**

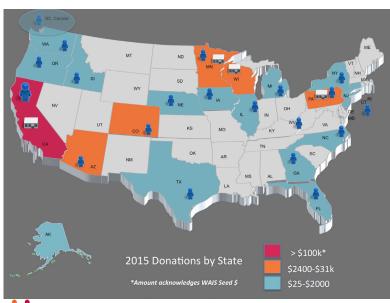
In addition to early round funding support, BTG has emerged as a visionary corporation in its collaboration with the II on the shared mission of patient outreach and education. Our teams have worked together to plan ways to reinforce our messaging, share content and highlight patient experience and stories.

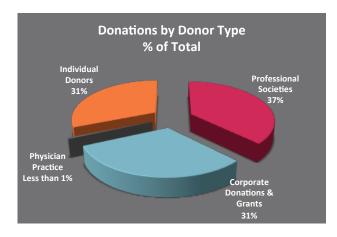


FINANCIAL STATEMENTS

*The 2015 Non-profit tax filings (Form 990) are prepared by RGP LLP, certified public accountants & consultants, Walnut Creek, CA.

DONATIONS BY GEOGRAPHY & DONOR TYPE





Many thanks to all who supported the Interventional Initiative in our inaugural year!

We proudly allocate 100% of donations directly to our initiatives!



2015 Annual Report

CORPORATE DONATIONS & FOUNDATION GRANTS



The Western Angiographic & Interventional Society is a 501c6 professional society whose primary activity is a continuing education conference for its members. For 46 years, WAIS has focused on providing a forum for advances in MIIPs. In 2014, WAIS leadership voted to provided a \$75k donation as seed funding for the documentary. The funds were used to directly pay documentary expenses in 2014 and 2015 prior to incorporation of the II. Therefore, the WAIS donation is not part of the revenue statement for the II, which was founded in April 2015. This is acknowledement of the vision of WAIS leaders and the catalytic effect of the initial support.





Further, Together

Donation - \$20k October 2015



Donation - \$20k
*Pledged December 2015
(recognized as 2016 receipts)



Donation - \$10k September 2015

Genentech

Donation - \$2k September 2015



Donation - \$1k September 2015

INDIVIDUAL DONORS

Susan Jackson	\$32,000
Isabel Newton	\$5,000
Gregory Gordon	\$2,500
Steve Chen	\$2,000
Anne C. Roberts Harold Coons Peder E Horner A. Franklin Turner Kari Nelson Stephen Johnson Michael Katz Todd Kooy David & Rosemarie Kumpe James Lutz Timothy Maroney Harold Pimenta Sanjiv R Parikh Sven Eben Rose Richard & Alexa Saxon Elizabeth Brooke Spencer	\$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000

Gregg Alzate Tyler & Heidi Green Lawrence John Briggs Steven Kikolski Darren Klass John Knockel Trevor Nelson Jeanne Stryker Alda L Tam Jason Yeung	\$500 \$500 \$500 \$500 \$500 \$500 \$500 \$500
David LoPresti	\$400
David M Liu	\$400
Steve Peck	\$400
Akhilesh Sista	\$300
Paul Escott & Candelas Gala	\$300
Ryan A Newton	\$250
Arun Jagannathan	\$250
Jack Phillips	\$250
Maureen Kohi	\$200
Justin McWilliams	\$200

Geoffrey Abell Connie Hsu Stephen Kee Michael M Hummel Aneesa Majid Martin Malachovsky Cynthia Maskeny Teresa Maskeny-Tabacco Fawzi Mohammad llan Rzadkowolsky-Raoli Jeffrey Wolinsky	\$100 \$100 \$100 \$100 \$100 \$100 \$100 \$100
Gina Autobee	\$50
Jeanne Ballard	\$50
Jeffrey J Critchfield	\$50
Bjorn Engstrom	\$25
Jessica Panko	\$25



STATEMENT OF ACTIVITIES

Fis	cal Year 2015		
	Dona	tion Type	
Revenue	Unrestricted	Temporarily Restricted	Tota
Individual Donations	\$59,225	\$0	\$59,225
Foundation Grants	\$62,700	\$0	\$62,700
Professional Societies	*\$75,000	\$0	\$75,000
Interest income	\$0	\$0	\$0
Investment income	\$0	\$0	\$0
Unrealized gain (loss)	\$0	\$0	\$0
Realized gain (loss)	\$0	\$0	\$0
Other Revenue (Credits)	\$275	\$0	\$275
Total support & revenue	\$197,200		
Expenses			
Direct Program Services	\$81,706	\$0	\$83,546
General & Administrative	\$11,539	\$0	\$(
Fundraising	\$910		
Paid Directly by WAIS	\$75,000	\$0	\$(
Total Expenses	\$169,155		
Profit/Loss	\$28,045		
Beginning Assets (Incorporated April 2015)	\$26,502	\$0	
Net Assets at End of Period (Dec. 31st, 2015)	\$32,239	\$0	\$32,239
	*\$75k donation v	vas made as direct pay expenses b	v WAIS



STATEMENT OF FUNCTIONAL EXPENSES

		EXPENSES by CORE INITIATIVES			
				Operations &	
Expenses	Media Production	Online Community Center	Social Media	Support Services	Tota
Wages	\$0	\$0	\$0	\$0	\$0
Documentary Production	*\$149,598	\$0	\$0	\$0	\$149,598
Tax & Legal Services	\$0	\$0	\$0	\$0	\$0
Promotion & Engagement	\$0	\$0	\$2,500	\$6,257	\$8,75
Website, Software & Subscriptions	\$300	\$1,503	\$0	\$183	\$1,986
Equipment & HD Storage	\$1,941	\$0	\$0	\$546	\$2,487
Online Donation Reconcile	\$0	\$0	\$0	\$1,000	\$1,000
Staff Travel Expenses	\$830	\$0	\$0	\$0	\$830
Patient GoFundMe Donations	\$0	\$0	\$0	\$808	\$808
Office Supplies	\$0	\$0	\$0	\$55	\$55
Shipping & Postage	\$35	\$0	\$0	\$0	\$35
Online Donation Credit Card Fees	\$0	\$0	\$0	\$1,222	\$1,222
Int'l & Bank Transaction Fees	\$0	\$0	\$0	\$77	\$77
Incorporation, Branding	\$0	\$0	\$0	\$1,390	\$1,390
Fundraising Events	\$0	\$0	\$0	\$910	\$910
Totals Expenses	\$152,703	\$1,503	\$2,500	\$12,449	\$169,155

STATEMENT OF FINANCIAL POSITION

- As of December 31, 2015, our cash assets totaled \$32,239.
- Accounts Receivables for January 2016 totally \$70k from corporate pledges: Penumbra Inc. (\$20k) & WAIS (\$50k)
- Accounts Payables due in January 2016 include \$7k for web design.

LEADERSHIP TEAM

"Modern day minimally invasive procedures are so sophisticated and change so rapidly that even the most astute primary physician has a hard time keeping up.

The Interventional Initiative provides information about these treatment options in a way that is understandable to the public and helps raise awareness of patient options. People have the right to make informed decisions about their personal health care."

—E. Brooke Spencer, MD Vice Chair of the Board



BOARDOF DIRECTORS & OFFICERS



Isabel Newton, MD, PhD **Board Chair, Secretary** VA San Diego Healthcare System UCSD, San Diego, CA



Susan Jackson, MBA, RT(R)(CV) **Board Member, CEO** the Interventional Initiative, WAIS Oakland, CA



E. Brooke Spencer, MD **Vice Chair** RIA Endovascular, WAIS VP Greenwood Village, CO



Akhilesh Sista, MD **Board Member** NYU Medical Center New York, NY



Darren Klass, MD, PhD **Board Member** Vancouver Imaging Inc. Vancouver BC, Canada



David LoPresti, MD **Board Member Arizona Interventional Spine** Phoenix. AZ



Margaret Simor, MSN, BSN, RN Board Member, Treasurer the Interventional Initiative Alamo, CA

ADVISORY BOARD

Our advisory board provides visionary advice and connects us with people and organizations!

Hal Coons, MD WAIS Corporate Chair Escondido, CA

Frank Facchini, MD VIR Chicago, IL

Barry Katzen, MD Miami Cardiac & Vascular Institute Miami, FL

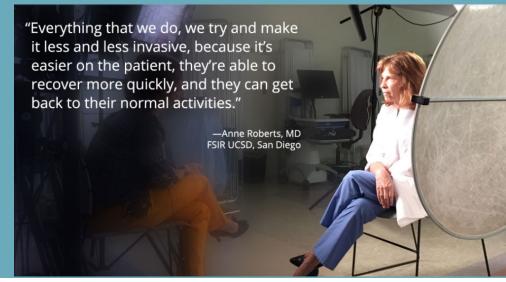
Fred Keller, MD Dotter Interventional Institute Portland, OR

Lindsay Machan, MD Vancouver General Hospital Vancouver BC, Canada

Tom Neff Tom Neff Productions Founder, Documentary Channel Nashville, TN Anne Roberts, MD University of CA San Diego San Diego, CA

Rod Raabe, MD Inland Imaging Spokane, WA Richard Saxon, MD
Tri-City Medical Center
Oceanside, CA

Daniel Sze, MD, PhD Stanford Hospitals & Clinics Stanford, CA



ALETTER FROM OUR BOARD CHAIR

Dear Friends & Colleagues,

Minimally invasive, image-guided procedures (MIIPs) can be life-preserving solutions...for those who know to ask for them. Interventional Radiologists and other specially-trained physicians perform these cutting-edge procedures all across the world, but most people have no idea that MIIPs exist, even if one could save their life. For some patients, MIIP treatments are their only hope... like Rachel, an engineer whose blocked blood vessels went untreated until she met Dr. Spencer who performed Rachel's life-changing MIIP. Today, her quality of life is vastly improved.

There are countless more patients who could benefit from improved access to credible information about MIIPs. This issue is what motivated us to found the Interventional Initiative less than a year ago. Our fundamental mission to educate and engage the public about MIIPs is the first of its kind. However, reaching the public takes more than just putting information out there. We live in a multimedia world. To share our message effectively, we must encourage an interactive dialogue, create feedback loops and address MIIPs health literacy with comprehensible and focused discussions. As such, we have become expert in engaging the public through rich media, using language that we can all understand. In concert, our media team develops quality rich media to better illustrate and supplement MIIPs written content.



With the overwhelming support of so many individuals and organizations, we accomplished a great deal in just 8 months in our inaugural year. We have built a strong network of volunteer members, filmed a spectacular documentary, developed our first wave of multimedia initiatives, and forged partnerships with nonprofits and companies that share our values for public outreach. Already our dedication is paying off: people across the world are reaching out to us and thanking us for what we do.

The Interventional Initiative is primed to build on our successes and take our mission to the next level in 2016-2017. Without exception, television and film insiders have praised our documentary Without a Scalpel. We are diligently identifying the most impactful avenue to air it for the public, which will define our next phase of filming. Meanwhile, we are working with regional news teams to provide content that highlights the latest MIIPs advancements. Our social media and website committes are expanding our online community platforms to include disease-specific patient engagement events.

With your help, we can continue to grow, thrive, and reach millions of people with information that will empower them to make more informed healthcare choices, ultimately resulting in better health outcomes. There are many ways you can be part of our success. Connecting with us on social media will grow and strengthen our network. Volunteering your skills and time will allow us to implement campaigns more quickly, and your donation will fund our important initiatives. Thank you for your interest and support!

Most sincerely,

Isabel Newton, MD, PhD
Board Chair & Executive Producer
the Interventional Initiative

Interventional Radiologist VA Healthcare System & UCSD San Diego, CA



the Interventional Initiative

4100 Redwood Rd, Suite 10, Oakland, CA 94619 P: 510-910-8669 * E: info@theii.org www.theii.org

Find us on these social media sites:









